ATAMA
Part of the Academia Technology Group

Blakeney Management delighted with Atama's fully compliant cloud hosting solution

Overview

Blakeney Management is an independent, London based business which is dedicated to investments in early stage emerging markets. Blakeney was the pioneer investor in many of the stock markets of Africa and the Middle East, investing in many of the leading businesses in both regions.

Challenge

The financial services sector is undergoing unprecedented levels of change with regulations across Europe and stricter guidelines in place to ensure a greater level of transparency across financial markets. What's more, any proposed solution needed to be flexible and adaptable enough to respond to ongoing and constant regulatory changes within the industry.

Blakeney's vision was to not only meet industry expectations and regulatory requirements but to exceed them through the introduction of an off-premise, serverless, cloud-based infrastructure. Working in finance, Blakeney had a number of key pre-requisites to satisfy industry regulations including the need for ISO 27001 compliancy and data sovereignty – keeping their data within British shores.

Additionally, Blakeney had a project goal of achieving a virtually zero downtime migration due to staff working across several foreign markets and time zones.

ATAMA
Part of the Academia Technology Group
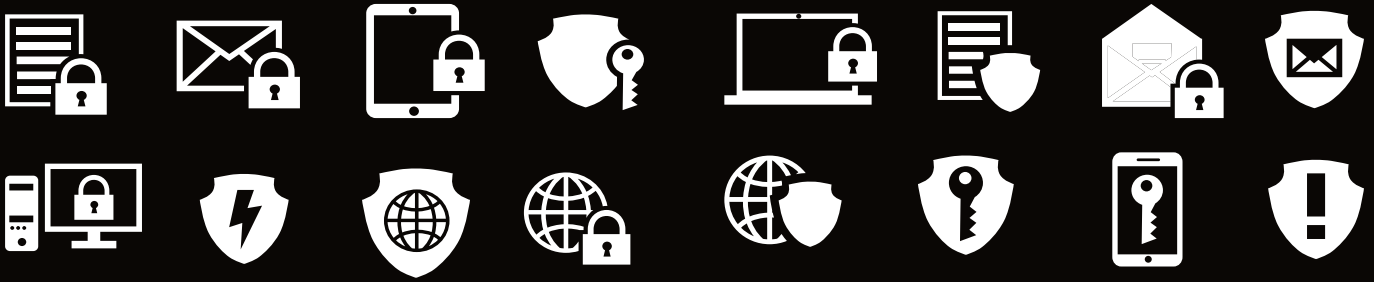
Solution

The Atama Managed Services team were able to provide a fully compliant cloud solution with a comprehensive infrastructure support package from our Technical Services team. We offered an attractive solution to Blakeney as we could deliver all the required services – in other words, a full managed service through one single supplier. We are ISO accredited and use UK data centres so Blakeney's data remains within UK shores.

Located within the Volta data centre, London, the infrastructure is served by two independent grid substations, providing an unrivalled level of resilience. The data centre is at the forefront of modern cooling technology, increasing efficiency and reliability. We also included an online data centre to provide additional resilience and full failover recovery for Blakeney. We were also able to provide disaster recovery in a backup data centre outside of London and the added security of Juniper intrusion software.

To ensure a migration with as close to zero downtime as possible, we created a bespoke migration plan with staggered migration, taking into account staff diaries and holidays to make the transition as smooth and stress-free as possible.

The disaster recovery has improved beyond recognition – previously it would take 24 hours for critical servers to be up and running again, and longer for auxiliary servers but with the new solution, if a problem occurs, it will simply flip to another server in a matter of minutes. Great news for Blakeney and their reputation.

Outcome

The solution has been great news for Blakeney – they now have a fully compliant, off-premise and cloud-based infrastructure. The solution is extremely robust and reliable. Blakeney is often audited by customers who have good faith in the company's ability to adhere industry regulations and deliver consistent and dependable services.

"Atama took all the stress and risk out of the migration from the outset. The focus was on a seamless transition with minimal downtime and that was certainly achieved. They understand the environment in which we work and the constraints by which we are bound by so that at no point were we unable to meet our client or regulatory obligations. It was 'Business as usual'. The service from Atama is a partnership based around understanding, responsiveness and ability. Atama understand how our business works, they have been responsive to our requirements and they have had the ability to deliver solutions and services that allow us both to be successful."

Andrew Burt, IT and Office Manager at Blakeney Management.

About us

Atama is an IT solutions specialist and managed services company which has the in-house skills to act as a single point of contact and provider for all your IT needs, from ISP and Support contracts to Cloud hosting, Mobile Device Management and more.